



Ahmad Sayed Saood

Founder - MASS CLIMB

A Profile

Ahmad Sayed Saood is a seasoned and qualified professional with inherent aptitude for strategic management. He has a multifaceted personality. Since 1989, he has been spearheading the active research and strategic analysis of business houses, family office, industry, and academia. The extensive research & study of 8000+ entities in diversified sectors and a track-record of serving 30000+ students of different streams and 1870+ clients (individuals and entities) have equipped him to handle a range of projects globally.

He has remarkable experience and exposure in strategy formulation, concept orientation, structuring or restructuring of entities, integration, value-addition, transformation of unorganised to organised working, family-business into business-family, set-up of new venture, business expansion, diversification, organisational growth, and trainings starting from skill development to software development to entrepreneurship to venturepreneurship development. He facilitates to his clients for diversified projects including 'Strategic Alliance Partnership', 'Joint Ventures', 'Collaborations', 'Mergers & Acquisition', 'Venture Capitalist Funding' and 'Investments' across the countries.

His focus has been on bridging the gaps between 'Availability & Requirement', 'Industries & Institutions', 'Ownership & Management', 'Financial Partner & Working Partner', 'Employers & Employees', 'Faculty Members & Students', 'Parents & Children', 'Talent & Opportunity' with an aim to bring closer the national and/or international people, ventures, business groups, partners and resources. He is creating a complementarity amongst them by mentoring of the leadership.

He has established a unique platform 'Busi-Biz' for those personalities who have a latent capability and vision, that can be realised through the power of integration. This platform facilitates the clients to ideas, journeys, resources, business opportunities, relationships and domain experts to create mutually benefiting associations.

From April 2017 to July 2018, he had been associated by Hamdan Bin Mohammed Smart University (HBMSU), Dubai, United Arab Emirates (UAE) as a 'Chairman & Head' of international team of experts to undertake research on entrepreneurship funded by international agencies.